



CUSTOMER CASE STUDY

RubinBrown, LLP, is a public accounting and business consulting firm within the financial industry

SECURITY PAIN POINT

RubinBrown needed to enhance their security posture while keeping employee costs at current levels. They also had numerous network devices that generated log files that needed to be reviewed, but was far too labor intensive to do by hand or fully in-house. The significant labor needs given the massive amount of logs to review would have made it very possible for a security alert to be missed, thus leading to a compromised system. Additionally, security systems may not have stayed up-to-date with the latest signatures, further making the firm vulnerable to developing threats.

“ I recommend Quadrant as a valued MSSP partner for any company that has limited time and resources, but needs to ensure their systems are monitored continuously by electronic means but also with a human final review. - Robert Lewis, CIO

WHY QUADRANT

The number of current and future systems that needed to be managed and reviewed was too numerous to do manually, and the customer needed to find a trusted 3rd party vendor who could automate this review process and send out alerts in real-time.

With Quadrant's Sagan Technology solution, they were very confident that their systems were monitored at all times and that alerts were generated, and were equally confident that their internal security analysts were able to react to these alerts in near real-time.

The customer saved significant time and money, while ensuring that all internal systems were protected with this system and process in place.

QUADRANT SOLUTION

Quadrant put together a complete security solution that monitors their systems 24x7 and reduces the burden on the staff, which ensures that the customer can focus on more value-add activities that are important to the firm.

The customer had not calculated the full cost benefit of this solution, however, they know employee costs were saved and maintained. Additionally, not having multiple systems with numerous licenses and maintenance plans has saved the customer real dollars, as well as administration time.

ONE WORD RUBINBROWN USES TO DESCRIBE QUADRANT:

Peace-of-mind