![Quadrant Information Security logo]

CUSTOMER CASE STUDY

A non-profit community healthcare provider covering Northeast Florida, serving over 10,000 patients and families every year with a mobile workforce of over 900 employees.

SECURITY PAIN POINT

As a non-profit healthcare provider our customer did not have the size, capacity, or expertise to fully support their organization from a security perspective. With the growing threat on healthcare organizations around data breach compliance, and the growth of their mobile workforce, they needed to reassess their security strategy.

> **Honestly we sleep better knowing we have that constant monitoring and support, and that they are working pro-actively to prevent any attack or incident. Any organization that wants to enhance their cyber security portfolio should consider Quadrant as a partner.** - Bill Bickford, CIO

WHY QUADRANT

Immediately, Quadrant helped them to identify their gaps and provide solutions that not only covered current demand and needs, but also pro-actively ensured that as things evolved in the cyber security arena they would be protected.

Just as any healthcare organization, several attempts to attack their systems occured and Quadrant always responded to help secure, compartmentalize, and resolve any of those issues to keep the customer safe and in compliance.

ONE WORD TO DESCRIBE QUADRANT:

Integrity. "We know that our partner's integrity is without resolve, and because of that, we are being protected." - CIO

QUADRANT SOLUTION

Prior to bringing Quadrant on board, the customer had minimal and very reactionary oversight to security controls. They needed to move toward a more pro-active cyber security posture. Appreciating the level of knowledge and expertise at Quadrant, they knew no matter how serious an attack that they had a great partner to protect them.

The customer also gained significant cost benefit. For them to internally deliver the same level of cyber security and protection across the organization, they would have had to make serious investments in technology, people, and training just to get to a reasonable level, and then would have to further invest to maintain it. They were able to leverage Quadrant's technology and people, and gained the added benefit of their cumulative knowledge from supporting organizations across multiple industries and geographical locations. The customer expressed that they would **never** have been able to achieve this level of insight and expertise on their own.